

**SERIAL 06117 IGA GLASS BEADS FOR LEQUID APPLIED PAVEMENT MARKING**

**DATE OF LAST REVISION: September 25, 2006 CONTRACT END DATE: August 02, 2007**

**CONTRACT PERIOD BEGINNING SEPTEMBER 13, 2006  
ENDING AUGUST 02, 2007**

**TO: All Departments**

**FROM: Department of Materials Management**

**SUBJECT: Contract for GLASS BEADS FOR LIQUID APPLIED  
PAVEMENT MARKING (NIGP 55004) ADOT #T0720A0005**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the Arizona Department of Transportation #T0720A0005. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at:

[http://www.maricopa.gov/materials/Awarded\\_Contracts/search.asp](http://www.maricopa.gov/materials/Awarded_Contracts/search.asp).

**Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use Commodity Code(s) B0700062, C970110**

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).

**Arizona Department of Transportation****Transportation Services Group**KEYWORD SEARCH: **TSG - Inside ADOT Home Page****Home Page**[Procurement Contacts](#)[Vendor Registration](#)[Open Solicitations](#)[Doing Business with ADOT](#)[Links](#)[ADOT SCC Contracts](#)[Procurement Home Page](#)**Contract#: T0720A0005****(Click for Original Solicitation )****Description:** Glass Beads for Liquid Applied Pavement Marking**Contract Officer:** Pam McClain **Buyer#:** 20 **Tele**  
712-8562**T0720A0005** Potters  
**Contractor:** Industries Inc**Documents:** Offer & A  
Price She

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**T0720B0005** Flex-O-Lite Inc  
**Contractor:****Documents:** Offer & A  
Price She

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Some documents are in PDF format and will require Adobe Acrobat F

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© Copyright Arizona Department of Transportation All Rights Reserved



# STATE OF ARIZONA

## ARIZONA DEPARTMENT OF TRANSPORTATION PROCUREMENT GROUP

### NOTICE OF INVITATION FOR BID

#### SOLICITATION NUMBER: T07-20-00005

BID DUE DATE : August 3, 2006

AT 3:00 P.M. MST

DESCRIPTION: GLASS BEADS FOR LIQUID APPLIED PAVEMENT MARKING MATERIALS

PRE-BID CONFERENCE: There will be no Pre-Bid Conference

Bid Opening and Submittal Location:

Arizona Department of Transportation  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276

In accordance with A.R.S. §41-2533, Invitation For Bid for the materials or services specified will be received by the Arizona Department of Transportation Procurement Group at the above specified location until the time and date cited. Bids received by the correct time and date will be opened and the name of each bidder and the amount of the bid will be publicly read.

Bids must be in the actual possession of the Arizona Department of Transportation Procurement Group on or prior to the time and date, and at the location indicated above. Late bids will not be considered.

Bids must be submitted in a sealed envelope with the solicitation number and the bidder's name and address clearly indicated on the envelope. Additional instructions for preparing a bid are provided in the Uniform and Special Instructions to Offerors as contained within this solicitation.

**BIDDERS ARE STRONGLY ENCOURAGED TO CAREFULLY READ THE ENTIRE SOLICITATION.**

Designated Agency: Arizona Department of Transportation and Eligible Agencies  
Type of Contract: Term with Justifiable Price Adjustment Allowed – Indefinite Quantity  
Term of Contract: 1 Year with Option to Renew an Additional 48 Months

Phone: (602) 712-8562

Date: July 14, 2006

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Pam McClain, CPPB, Procurement Officer

"An Equal Employment Opportunity Agency"

The Arizona Department of Transportation is committed to the principles of Equal Employment Opportunity. To ensure dissemination and of the Equal Opportunity program throughout all levels of the department, the ADOT Civil Rights Deputy Administrator serves as the Equal Opportunity Administrator for the Arizona Department of Transportation.

**ATTACHMENT 1  
OFFER AND CONTRACT AWARD**



ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211



**SOLICITATION NO. T07-20-00005**

**Submit this form with an original signature to the Department**

**OFFER**

TO THE STATE OF ARIZONA:

The bidder hereby offers and agrees to perform in compliance with all terms, conditions, specifications and amendments of this solicitation and any written exceptions in the offer. Signature also acknowledges receipt of all pages indicated in the Table of Contents.

Federal Employer Identification

No.: 23-2466378

Flex-O-Lite, Inc.

Offeror's (Company) Name

125 Cassens Court

Address

Fenton

MO

63026

City

State

Zip

800-325-9525

Phone

800-541-3193

Facsimile

For clarification of this offer, contact:

Clifford R. Fisher

Printed Name

cfishere@jacksonproducts.com

Email Address

www.flexolite.com (website)

Company Email Address

Clifford R. Fisher

Signature of Person Authorized to Sign Offer

Clifford R. Fisher 7/31/06

Printed Name

Date

Manager Bid Admin.

Title

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (FOR STATE OF ARIZONA USE ONLY)**

Your bid is hereby accepted.

The contractor is now bound to perform based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the contractor's bid as accepted by the state.

This contract shall henceforth be referred to as Contract No. T0720B0005

The contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until contractor receives a purchase order document.

**GLASS BEADS**

State of Arizona

Effective this 30th day of August 2006

Pam McClain  
Pam McClain, CPPB

As Procurement Officer and not personally

8/30/2006  
Awarded Date

## ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

**For Bid Opening Purposes, Only Line Items 1D, 2D, 3D, 4D, 5D and 6D, 2,400 lbs Super Sack-Price Per Sack Will Be Read.**

<b>ADOT Gradation Glass Beads</b>		
Item 1	Description	
	Product Name/Order Code: <u>AZ/DC (dual-coating)</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate of Compliance and MSDS Sheets		
<b>AASHTO Type I Gradation Glass Beads</b>		
Item 2	Description	
	Product Name/Order Code: <u>AASHTO/170%/DC ("dual-coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>

## ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

### AASHTO Type I Gradation Glass Beads With 80% Rounds

Item 3	Description
	Product Name/Order Code: <u>AASHTO / 80% / DC ("dual coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u> Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>

Percent Discount Per Load for Closed Van Trailer: % 1  
Provide Certificate of Compliance and MSDS Sheets

### High Performance Small Glass Beads Gradation

Item 4	Description (Attached Additional Offers for Item 4 As Needed)
	Product Name/Order Code: <u>Ty II / HP / DC ("dual coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>
A	50 lb Bags – Price Per Bag \$ <u>14.47</u> Bags Per Pallet: <u>40</u> Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.17</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>578.80</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>694.56</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>18</u>

Percent Discount Per Load for Closed Van Trailer: % 1  
Provide MSDS  
Provide Details on Proposed Gradation and its Performance Advantage Over Items 1, 2 & 3

## ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

### FP-92 or 96 Type III Gradation Glass Beads

Item 5	Description	
	Product Name/Order Code: <u>Ty III / Silane</u> Coating Designation for 15 Wet Mil Paint: <u>Silane</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Silane</u> Coating Designation for Thermoplastic: <u>Silane</u> Alternative Coatings: <u>NONE</u>	
A	50 lb Bags – Price Per Bag \$ <u>32.50</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>357.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,300.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,560.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate on Gradation and MSDS		

### High Performance FP-92 or 96 Type III Gradation Glass Beads

Item 6	Description	
	Product Name/Order Code: <u>Ty III / HP / Silane</u> Coating Designation for 15 Wet Mil Paint: <u>Silane</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Silane</u> Coating Designation for Thermoplastic: <u>Silane</u> Alternative Coatings: <u>NONE</u>	
A	50 lb Bags – Price Per Bag \$ <u>35.00</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>385.00</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,400.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,680.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate on Gradation and MSDS Provide Details on This Items Performance Advantage Over Item 5		

ATTACHMENT 2  
PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

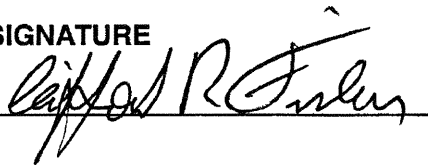
DO NOT INCLUDE SALES TAX IN THE ABOVE FIGURES. TAX WILL NOT BE USED IN THE EVALUATION OF BIDS.

NA % Arizona Sales Tax, State & City

COMPANY NAME

Flex-O-Lite, Inc.

SIGNATURE



IF PAYMENT IS MADE WITHIN NA DAYS AFTER RECEIPT OF GOODS OR SERVICES,  
THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY NA %. (Net 30 Days)



**ATTACHMENT 1  
OFFER AND CONTRACT AWARD**



ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211



**SOLICITATION NO. T07-20-00005**

**Submit this form with an original signature to the Department**

**OFFER**

TO THE STATE OF ARIZONA:

The bidder hereby offers and agrees to perform in compliance with all terms, conditions, specifications and amendments of this solicitation and any written exceptions in the offer. Signature also acknowledges receipt of all pages indicated in the Table of Contents.

Federal Employer Identification

No.: 22-1933307

Potters Industries, Inc.

Offeror's (Company) Name

P.O. Box 840

Address

Valley Forge, PA 19482

City

State

Zip

610-651-4714

Phone

610-408-9723

Facsimile

For clarification of this offer, contact:

Yvonne D. Harris

Printed Name

yvonne.harris@pottersbeads.com

Email Address

Company Email Address

Signature of Person Authorized to Sign Offer

Yvonne D. Harris

Printed Name

7/31/06

Date

Contract Administrator

Title

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (FOR STATE OF ARIZONA USE ONLY)**

Your bid is hereby accepted.

The contractor is now bound to perform based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the contractor's bid as accepted by the state.

This contract shall henceforth be referred to as Contract No. T0720A0005

The contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until contractor receives a purchase order document.

**GLASS BEADS**

State of Arizona

Effective this 30th day of August 2006

Pam McClain, CPPB

As Procurement Officer and not personally

8/30/2006  
Awarded Date

## ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

**For Bid Opening Purposes, Only Line Items 1D, 2D, 3D, 4D, 5D and 6D, 2,400 lbs Super Sack-Price Per Sack Will Be Read.**

<b>ADOT Gradation Glass Beads</b>		
Item 1	Description	
	Product Name/Order Code: <u>Potters ADOT</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.50</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.29</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>500.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>600.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate of Compliance and MSDS Sheets		
<b>AASHTO Type I Gradation Glass Beads</b>		
Item 2	Description	
	Product Name/Order Code: <u>AASHTO M-247 Type I</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.50</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.29</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>500.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>600.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>

## ATTACHMENT 2 PRICE SHEET

### ARIZONA DEPARTMENT OF TRANSPORTATION

Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

### AASHTO Type I Gradation Glass Beads With 80% Rounds

Item 3	Description
	Product Name/Order Code: <u>AASHTO M-247 Type I 80%</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>
A	50 lb Bags – Price Per Bag \$ <u>13.13</u> Bags Per Pallet: <u>48</u> Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>166.38</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.3025</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>525.00</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>630.00</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>19</u>

Percent Discount Per Load for Closed Van Trailer: % Not Available  
 Provide Certificate of Compliance and MSDS Sheets

### High Performance Small Glass Beads Gradation

Item 4	Description (Attached Additional Offers for Item 4 As Needed)
	Product Name/Order Code: <u>P-40</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>
A	50 lb Bags – Price Per Bag \$ <u>13.75</u> Bags Per Pallet: <u>48</u> Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>173.25</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.315</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>550.00</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>660.00</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>19</u>

Percent Discount Per Load for Closed Van Trailer: % Not Available  
 Provide MSDS  
 Provide Details on Proposed Gradation and its Performance Advantage Over Items 1, 2 & 3

## ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

### FP-92 or 96 Type III Gradation Glass Beads

Item 5	Description
	Product Name/Order Code: <u>L-511 Visihead</u> Coating Designation for 15 Wet Mil Paint: <u>AC-07</u> Coating Designation for 20 Plus Wet Mil Paint: <u>AC-07</u> Coating Designation for Thermoplastic: <u>AC-07</u> Alternative Coatings: <u>Dual (Adherence &amp; Moisture Proof)</u>
A	50 lb Bags – Price Per Bag \$ <u>26.00</u> Bags Per Pallet: <u>40</u> Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>308.00</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.56</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,040.00</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>21</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,248.00</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate on Gradation and MSDS	

### High Performance FP-92 or 96 Type III Gradation Glass Beads

Item 6	Description
	Product Name/Order Code: <u>Visihead Pluss II L-511</u> Coating Designation for 15 Wet Mil Paint: <u>Dual (MP &amp; Adherence)</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Dual (MP &amp; Adherence)</u> Coating Designation for Thermoplastic: <u>Dual (MP &amp; Adherence)</u> Alternative Coatings: <u>N/A</u>
A	50 lb Bags – Price Per Bag \$ <u>27.50</u> Bags Per Pallet: <u>40</u> Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>324.50</u> Totes Per Pallet: <u>4</u> Price Per Pound \$ <u>0.59</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,100.00</u> Totes Per Pallet: <u>1</u> Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>21</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,320.00</u> Sacks Per Pallet: <u>1</u> Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate on Gradation and MSDS Provide Details on This Items Performance Advantage Over Item 5	

**ATTACHMENT 2  
PRICE SHEET**

**ARIZONA DEPARTMENT OF TRANSPORTATION**  
Procurement Group  
1739 West Jackson, Suite A, 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. T07-20-00005**

**DO NOT INCLUDE SALES TAX IN THE ABOVE FIGURES. TAX WILL NOT BE USED IN THE EVALUATION OF BIDS.**

7.85% Arizona Sales Tax, State & City

**COMPANY NAME**

Potters Industries, Inc.

**SIGNATURE**

*George D. Harris*

**IF PAYMENT IS MADE WITHIN XX DAYS AFTER RECEIPT OF GOODS OR SERVICES,  
THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY XX %.**